

## Ottawa County Junior Fair Livestock Sale Committee

### **Mission Statement**

The Sale Committee's mission is to conduct an industry standard livestock sale with the primary goal of obtaining the best price for the Exhibitors through attraction of Buyers from all over Ottawa County.

### **Vision Statement**

To educate exhibitors on industry standards expected of sale in coordination with the livestock superintendents and inform the buyers of the Junior Fair Livestock Sale process through advertising and promotion. The Committee will answer directly to the Senior Fair Board.

### **Committee Members**

Kristen Dusseau, Molly Hansen, Diane Kapp, Jody Kapp, Melissa Kapp, Rylee Kerchevall, Mike Libben, Deb Meek-Martin, Molly Mefferd, Kevin Mylander, Sarah Quaintance, Julie Sprague, Dr. Mike Stone, & Christie Wolf

**The 2019 Ottawa County Jr. Fair Livestock Sale will be held on Friday, July 19<sup>th</sup> at 9:00 a.m.**

Sale Order will be: Turkeys, Champion Dozen of Eggs, Broilers, Meat Ducks, Market Hogs, Beef Feeders, Dairy Beef Feeders, Market Beef, Market Lambs, Champion Goats Milk, Goats, and Rabbits.

**The 2019 Ottawa County Jr. Fair Back to the Farm Calf Sale will be held on Saturday, July 20<sup>th</sup> at 10:00 a.m.**

Buyers will be allowed to remove these calves within 1 hour after the completion of the sale.

Questions, comments, concerns, or to help with the Livestock Sales may be directed to any member on the committee. Email communications can be sent to [livestocksale@yahoo.com](mailto:livestocksale@yahoo.com).

#### I. Exhibitor Policy

- A. All market livestock (sheep, goats, swine, dairy and beef feeders, market beef, rabbits, broilers, meat ducks, and turkeys) will be sold at the partial-terminal sale at the Ottawa County Junior Fair Livestock Sale.
- B. The only exception is for those animals entered in State Fair competition.
  1. In which case, the exhibitor must provide a copy of the State Fair entry form to their department superintendent.
  2. Also, a written request of intent to attend the Ohio State Fair must be submitted to the barn superintendent within one hour after the conclusion of their species show.
  3. If an animal does not show at state fair, the exhibitor must provide a written statement to the sale committee chairman within one week of the conclusion of the state fair explaining why that animal did not show, or they will not be eligible for county awards the following year and must sell all animals in that project at the county fair the next year. Eligibility at the Ottawa County fair will be restored only if the sale committee approves the extenuating circumstances outlined in the written statement received, and the exhibitor provides a proof of slaughter of the animal in question.
  4. All Grand and Reserve Champion animals must be sold at the fair.
- C. Exhibitors of dairy and beef feeder calves shall be given the option of selling their calf at both the premium sale and the back to the farm sale, or not entering either sale and taking their calf home.
  1. All calves will be entered in to the sale order unless the beef superintendent receives a written request for removal from the sale, signed by the exhibitor and parent, within one hour of the conclusion of the feeder calf show.
  2. If written notice is not given to remove the calf from the sales, and the exhibitor does not present the calf for sale, the exhibitor will not be eligible for county awards and must sell that species the following year at the fair.
  3. If the exhibitor sells at the premium sale on Friday and does not present the animal for sale at the back to the farm sale on Saturday, the premium money received will be forfeited and returned to the premium buyer. The exhibitor will not be eligible for county awards and must sell that species the following year at the fair.
  4. Champion and Reserve Champion of both feeder projects must sell at both sales for both bids, regardless of original intentions.
- D. The exhibitor of livestock is responsible for the complete care of their livestock until the indicated livestock release time directed by the Sr. Fairboard.
- E. Each exhibitor must be present at the time of selling.
  1. Prior approval of absences at the sale will be authorized by the Adult Livestock Superintendent of the livestock area.
  2. Upon the approval of absence, the exhibitor must arrange for another exhibitor to sell his/her exhibit.
  3. All animals must be sold by an exhibitor, not a parent.
  4. Unqualified individuals or exhibitors absent from the Junior Fair Livestock Sale, without permission from the Adult Livestock Superintendent in charge of that area, will not have the animal sold through the auction, and will receive market price for their animal.
- F. Animals must be shown in a Market Class to be eligible to sell at the Sales.

- G. Animals must be alive and capable to go through the sale ring to receive sale premium.

## II. Insurance Policy

- A. The market animals exhibited at the Ottawa County Junior Fair will be covered by the self insurance policy. This self insurance policy fund was started to provide insurance for market livestock exhibitors. This extra money will be shown on the monthly treasurer's report and will not be used as part of the regular budget.
- B. The insurance will be in effect from the time the animals pass the Vet Check until they are loaded for market and leave the grounds.
- C. If for any reason, the amount of losses exceeded the amount of this insurance policy, claims will be made on a pro-rated basis.  
The insurance covers only animals that are sold at the Ottawa County Junior Fair Livestock Sale.
- D. All animals that go home will not be covered under this insurance policy.
- E. Determination of claims of losses must be brought to the attention of the approved Fair Veterinarian, Sale Chairman, Adult Superintendent of the animal area, and the Sale Committee Senior Fair Board Representative.
- F. Final decisions in claims will be made by:
  - 1. Approved Fair Veterinarian
  - 2. Sale Chairman
  - 3. Adult Superintendent of animal area
  - 4. Sale Committee Senior Fair Board Representative
- G. All market animals that are lost at the Ottawa County Junior Fair will be appraised at the market value the day of the sale.
- H. A livestock insurance premium will be deducted from Market Beef, Dairy and Beef Feeders, Market Hogs, Market Lambs, Market Kids, Pen of Broilers, Turkeys, and Pen of Rabbits. No deduction will be made from carcass animals.

1. Market Beef:	\$5.00
2. Dairy and Beef Feeders:	\$3.00
3. Market Hogs:	\$1.00
4. Market Lambs:	\$1.00
5. Market Kids:	\$1.00
6. Pen of Broilers:	\$0.50
7. Turkeys:	\$0.50
8. Pen of Rabbits:	\$0.50
9. Market Ducks:	\$0.50

## III. Sale and Buyer Policy

- A. The Junior Fair Livestock Sale will be on Friday at 9:00 AM during the fair.
  - 1. Sale order will be rotated on an annual basis and determined by the Sale Committee.
- B. The Back to the Farm Calf Sale will be held on Saturday at 10:00 AM during the fair.
  - 1. Buyers will be allowed to remove these calves within 1 hour after the completion of the Back to the Farm Sale on Saturday.
  - 2. No other livestock animals may be removed until Sunday at the indicated livestock release time directed by the Sr. Fairboard.
- C. Only Grand and Reserve Champion carcasses are sold at the Livestock Sale.
- D. All animals will sell for PREMIUM BIDS ONLY. The amount the buyer bids is the amount the exhibitor will receive in addition to the given market price.
  - 1. If the buyer wants to keep the animal(s) they will pay the premium bid PLUS the market value shown on the sale bill and complete a destination card to indicate the animal's destination at the completion of the fair.
    - a. Market Beef – All animals sold will go to a slaughter facility or to a buyer's farm as indicated on the destination card. (No change from the prior year's sale)
    - b. Swine – All animals sold will go to a slaughter facility or to a buyer's farm as indicated on the destination card. (No change from the prior year's sale)
    - c. Goats – All animals sold will go to a slaughter facility or to a buyer's farm as indicated on the destination card. (No change from the prior year's sale)
    - d. Sheep – All animals sold will go to a slaughter facility or to a buyer's farm as indicated on the destination card. (No change from the prior year's sale)
  - 2. The only exception is for the Grand and Reserve Champion animals in which they will be sold twice. First for advertising premium and secondly for the purchase of the meat. These animals will go to the indicated slaughterhouse determined by the Sale Committee.
- E. The Livestock Sale Committee will be selling LIVE Broilers, Turkeys, Meat Ducks, and Rabbits. The processing arrangements for these broilers, turkeys, ducks, and rabbits will be the responsibility of the exhibitor with the buyer by private agreement.
  - 1. The Sale Committee is not responsible for undelivered animals.
  - 2. Buyers must contact the Livestock Department Superintendent and/or the Jr. Fair Coordinator for assistance with exhibitors not delivering their broilers, turkeys, or rabbits.
- F. On Sunday afternoon, all superintendents will receive load out sheets indicating the animal's final destination. Market hogs will be shoulder tattooed on both sides for slaughter identification. No market animal is allowed to leave the fairgrounds prior to the indicated livestock release time directed by the Sr. Fairboard.
- G. Payment is to be made the day of the sale unless arrangements have been made with the Ottawa County Junior Fair Sale Committee Treasurer.
- H. All bills will be subject to a 2.0% monthly service charge. Any further action to address non-payment is the responsibility of the Sale Committee.
- I. All returned checks will be assessed a \$30.00 insufficient fund fee.
- J. Sale deductions to defray Livestock Sale Committee expenses will be as follows:
  - 1. Four percent (4%) of sale price of all live market animals.
  - 2. Four percent (4%) of sale price for Champion and Reserve Champion carcasses.
  - 3. Appropriate check off dollars for each species will be deducted per national and state regulations.
- K. Sale checks will be mailed to exhibitors when funds are collected.
  - 1. Each exhibitor is expected to write a thank you note to each of their buyers.
    - a. A list of buyer's contact information will be available at the Jr. Fair Board office following the Livestock Sale and the Back to the Farm Sale on Friday and Saturday, respectively.
    - b. A list of buyer's contact information will also be posted on the fair's website at [www.ottawacountyfair.org](http://www.ottawacountyfair.org).
- L. Exhibitor sale checks will become void within 30 days of issuance if not cashed.
  - 1. A reissuing charge of \$5.00 PLUS a stop payment fee of \$25.00 will be deducted from those exhibitor's checks who request a VOIDED check to be reissued.
- M. An administration fee of 3.5% will be added to any buyer's bill that chooses to use a credit card for payment.